

Hear from Our Partners

With over 20 years of proven innovation and industry leading claims support, **AutoXcel®** stands out with a comprehensive suite of over 30 curated F&I Products and Programs — each designed to build sustainable revenue for dealers while retaining consumers through responsive and personal service.

AutoXcel

Your Full-Service F&I Partner | Always a Personal Service



Brandon Kerns

Director of Dealer Services,
Advanced Dealer Solutions



"I took over a relationship for a high-volume dealership where AutoXcel's Vehicle Service Contracts and Bundle programs were already in place. What has impressed me most is how flexible AutoXcel has been and their personal approach to managing the claims process. I would highly recommend AutoXcel based on the quality of their people and their products. Their team is always kind and helpful."



Audrey McKinley

President,
Auto Network Consulting



"As a F&I Master Agent, I would confidently recommend AutoXcel based on their great service and the preparedness and professionalism with which they approach our business."



Mehrad Navid

Lead F&I Department Manager,
Audi of Calabasas



"Since we have partnered with AutoXcel, our dealership has consistently closed more contracts allowing us to put more money on the books. In our experience, AutoXcel offers products at a better cost, delivers a smoother claims process, provides more meaningful rewards to our sales team, and services us with excellent communication."

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Fred Della Femina

Service Center Manager,
Ray Catena Mercedes Benz of Edison



"In my role as Service Center Manager, I've partnered with AutoXcel for the past several years on their Tire and Wheel programs. I've been in the industry for over 35 years and AutoXcel is the best administrator I've worked with. They have great products, excellent claims support, and have been effective at generating revenue for our dealership. I would recommend them with 100% confidence."

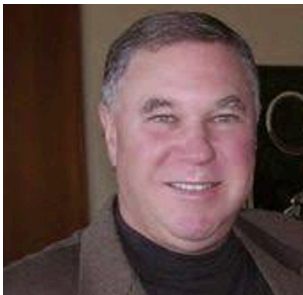


Juan Gonzalez

Owner,
JCG Sales



"I've partnered with AutoXcel for over 12 years and my experience has been amazing. Their customer service, claims administration, and overall support have been excellent. AutoXcel's product offerings are extensive, and their prices are more than competitive. The Management team at AutoXcel is exceptional at all levels!"



Kenny Siegal

Vice President,
Paragon Dealer Services



"For the last year, I've worked with AutoXcel on their High Mileage, Custom Certified Pre-Owned, and High Line product offerings and the relationship has been very good so far. They provide good rates, great claims service, and are very flexible. Their products are developing nicely in our partner dealerships."



Eric Gross

Vice President,
LaterBank Insured Services



"My agency has worked with AutoXcel on several dealer accounts since 2015 and I have been impressed with their evolving product offering and the quality of their claims support. AutoXcel's approach to service leads to retention for dealers, which provides an avenue for diverse revenue streams and happy customers. AutoXcel has always been one of my top go-to administrators with their ability to innovate products and show support."

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Eric Edsen

Partner,
Vanguard Dealer Services



"AutoXcel has proven to be an excellent partner for us at Vanguard. Their communication is unparalleled, and Kristin is incredibly supportive, always readily available by phone. She consistently exceeds expectations by keeping us informed about production trends, unpaid contracts, and various administrative matters, which ultimately saves us time. Above all, the claims process has been seamless, with clear communication ensuring that both our dealers and their customers receive the attention they need."